

PARTNERING FOR IMPACT: A NEW APPROACH TO ENGAGING WITH NGOS

Mā tō koutou rourou, mā tō mātou rourou, ka ora ai te iwi



Partnering for Impact is a new approach to engaging with NGOs to achieve greater development impact in the Pacific and beyond. It is comprised of three complementary mechanisms: Negotiated Partnerships; a new streamlined contestable fund - Manaaki; and a civil society organisational strengthening mechanism for the Pacific and Timor Leste. This new way of working is informed by an evaluation of the previous Partnerships for International Development Fund (PFID), extensive consultation with civil society (including in-country) and a consideration of the approaches taken by other international donors.

MFAT is investing up to \$70m in the 2018-2021 triennium to disburse through our new funding mechanisms - this includes existing PFID commitments of \$48m.

GEOGRAPHIC PRIORITIES

At least 60% of funds will target the Pacific

Up to 40% of funds to South East Asia and other priority countries

WHY A NEW APPROACH FOR NGOS?

- Deliver on New Zealand Aid Programme priorities, including the Pacific Reset and Sustainable Development Goals
- Increase development impact and reach the most vulnerable and marginalised so no one is left behind
- Strengthen the voice and self-reliance of local communities and civil society
- Enhance development effectiveness by encouraging and enabling long-term, adaptive programme and management
- Harness the relationships, expertise and resources of New Zealand NGOs and leverage their ability to be adaptive and innovative, with a local focus
- Increase the NZ public's understanding of existing development needs and the difference our work is making

I. NEGOTIATED PARTNERSHIPS

WHAT?

- Multi-year, multi-country, multi-sector co-investment arrangements with long-standing NGO partners to increase our shared development impact

WHO?

WE PARTNER WITH NEW ZEALAND NGOS THAT HAVE:

- A record of delivering impact with the New Zealand Aid Programme
- Relevant expertise, established relationships and resources to co-invest in development cooperation
- Capability to manage an outcomes-focused programmatic approach to delivering development cooperation
- Met due diligence and capability requirements

WHERE ARE WE NOW?

- **Phase one:** pilot NGOs World Vision NZ, Save the Children NZ, and ChildFund NZ have child and youth focused negotiated partnership programmes in implementation
- **Phase two:** partnerships are being designed and negotiated with Oxfam NZ, Caritas Aotearoa NZ, Habitat for Humanity NZ, Tearfund NZ, ADRA NZ, UNICEF NZ, and Leprosy Mission NZ
- **Phase three:** subject to learnings from the initial phases and funding, there may be an opportunity for other NGOs to be considered in 2021

II. MANAAKI

WHAT?

- A streamlined contestable fund to support smaller initiatives that target the most vulnerable and marginalised

WHO?

WE PARTNER WITH NEW ZEALAND NGOS THAT HAVE:

- Smaller and discrete activities
- Established in-country partnerships
- Met due diligence requirements
- Not received Negotiated Partnerships funding

WHERE ARE WE NOW?

- First round (\$5m) launched in late March 2019
- First round funding decisions conveyed July 2019
- Second round (\$7.5m) launched in May 2020
- Manaaki review complete by end 2020

III. ORGANISATIONAL STRENGTHENING

- To coordinate and deliver in-country organisational strengthening in the Pacific and Timor-Leste for in-country partners delivering projects with New Zealand funding
- To complement and add momentum to strengthening already under way by New Zealand NGOs
- Design and consultation underway in second half of 2020

PRIORITY SECTORS

CLIMATE CHANGE



ECONOMIC SELF RELIANCE



HUMAN RIGHTS



E.G. DISABILITY

HUMAN DEVELOPMENT



E.G. HEALTH, EDUCATION

INCLUSIVE DEVELOPMENT

E.G. WOMEN'S POLITICAL AND ECONOMIC EMPOWERMENT, YOUTH, CHILDREN

GOVERNANCE AND DEMOCRACY



1.8 million beneficiaries reached by 2026*

63% of beneficiaries are in the Pacific

700K+ NZ supporters

680+ in-country partners and networks

*10 Negotiated Partnerships, including 3 in implementation and 7 in development; Round 1 Manaaki