

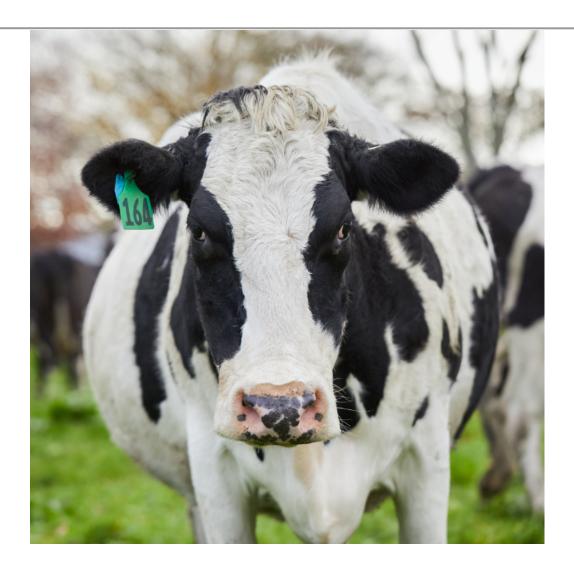
The changing face of trade:

New Zealand's response





The context for New Zealand's trade has changed a lot since 1882





Trade is integral to our economic performance



Credit: Sarah Orme

- Total trade = around 60% of economic activity
- Exports support 12.5% of employment
- But.... as the Australia and New Zealand Productivity Commissions concluded earlier this year* "the digital economy is the economy"

^{* &}quot;Growing the Digital Economy in Australia and New Zealand: Maximising Opportunities for SMEs" Joint Research Report, by Australia and New Zealand Productivity Commissions, January 2019



So what enables this?

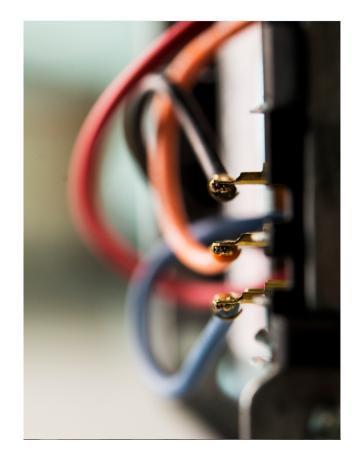
- Predictability
- Level playing field
- Domestic regulatory settings
- integration and interoperability





And for digital trade?

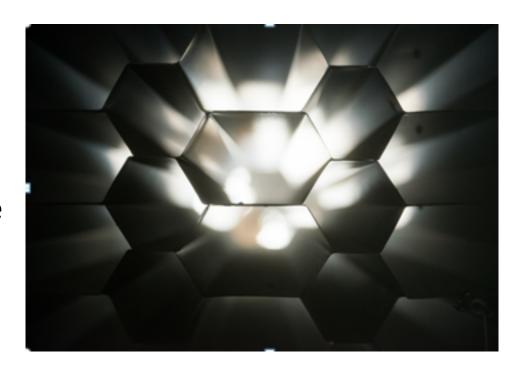
- New business models present new questions and challenges, including:
 - Are existing trade rules fit for purpose?
 - What about the impact on the individual?
 - Data, data, data
 - What is a good?
 - Cyber security





New Zealand's Emerging Digital Trade Architecture

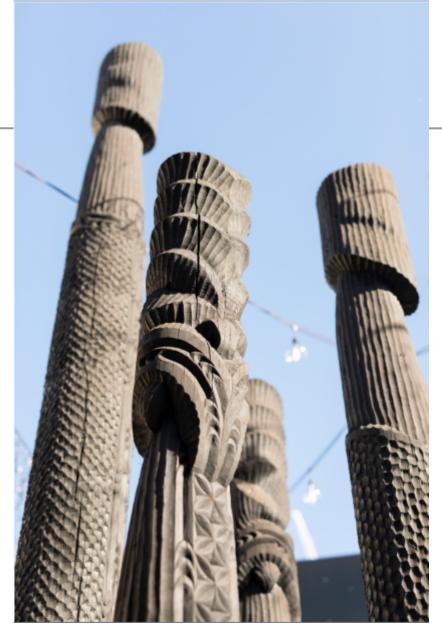
- FTA e-commerce chapters
- WTO e-commerce plurilateral
- International fora including APEC and the OECD
- Bilateral/regional cooperation





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Credit: Tom Roberton Photography