



FinTech Update

Mitchell Pham

Director – Augen Software Group & Kiwi Connection Tech Hub

Cofounder – Smart Links Swiss & Lina.review

Chairman – NZTech & FinTechNZ

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Mitchell Pham – Speaker Background

- **Business Entrepreneur**

Augen Software Group, Kiwi Connection Tech Hub, Benecura, Smart Links Swiss, Lina.network, other tech ventures & projects

- **Technology Innovation**

Banking, insurance, finance, healthcare & social services, building & construction, education & training, professional services, infrastructure services, transport & logistics, **tech businesses**

- **Industry Leadership**

ANZBC/ABA, **NZTech**, **FinTechNZ**, **InsurTechNZ**, **GITA**, **WealthTechNZ**, NZHIT, HiNZ, NZAL, EPIC-NZ, VSVN, BAOOV

- **Civil Society**

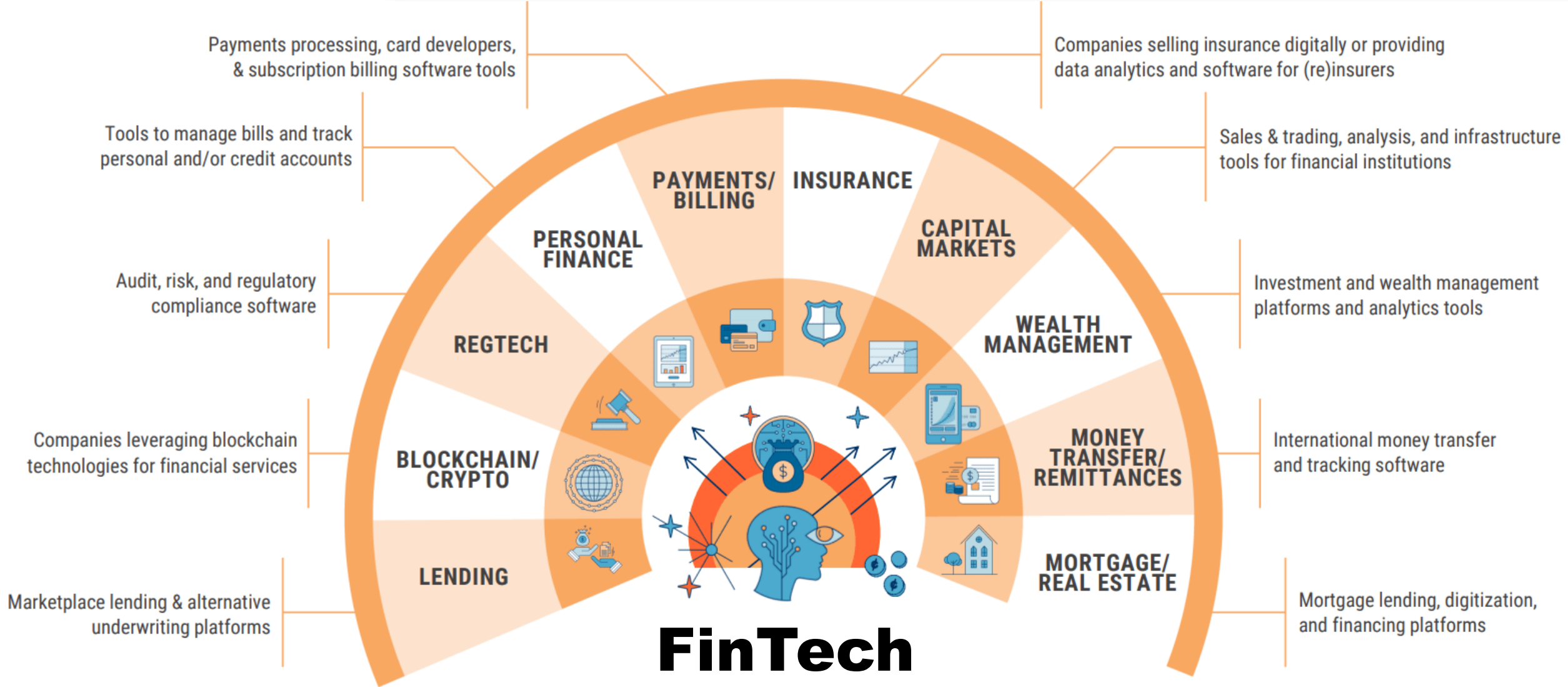
Refugee Services Aotearoa, NZRC, ARFT, FOSTR-NZ, HOST International NZ, Asia Society, World Economic Forum

- **Government Advisory**

MBIE, MFAT, NZTE, DIA, Asia:NZ, Kiwi Connection Tech Hub



FinTech – A Diverse Landscape & Ecosystem



FinTech

Experience, Evolution, Growth...

My 26 years:

- Banking
- Insurance
- Finance
- Wealth Management
- eCommerce
- FinTechNZ
- Blockchain / AI / IoT
- Cryptocurrency / CIO / STO

Today:

- Innovation in financial services
- The changing landscape
- Drivers & enablers
- Innovation & disruption
- Incumbents & startups
- Opportunities or threats

33%

48.5%

Fintech in New Zealand 2018

The FinTech sector in New Zealand continues to grow faster than its global counterparts. Partnerships and collaboration are critical to building on our success. Please get involved if you want to shape the future for New Zealand companies both here and overseas.

Email: info@fintechnz.org.nz

Web: www.fintechnz.org.nz

Banking Services

ANZ
Westpac
Kiwi bank.

Regtech

COMPLIANCE REFINERY
happy prime
Xenchain
FIDUCIA Compliance Specialists
Kōwhiri
verifi
UC VerifyUnion
Robertsons
Dacred.

Accelerators / Funders / Associations

CallaghanInnovation
paymentsnz
FS
FINANCIAL SERVICES FEDERATION
New Zealand Venture Investment Fund
Unitec
Coulthard Barnes
ARANUI VENTURES
NEW ZEALAND TRADE & ENTERPRISE
Inland Revenue
BLOCKCHAIN ASSOCIATION NEW ZEALAND
TECHEMY
FINTech

Payments / Cryptocurrency

LATIPAY
INVENCO
BRAVE NEW COIN.
moola.co.nz
flo2cash
TransferWise
Avali payments
choice
PartPay
KiwiBits.
PayPlus

Consultants & IT Services

GRAPPLER
AMBIT
made possible.
RED SHIELD
RIP
Ammbr
consensus
CYMA
sylo
DIFFUSION
rabid
Spark New Zealand
AUGEN
ORACLE
solnet
Hudson Gavin Martin
IBM
FROCCA
OMNI Max
Russell McLeagh
dimension data
citrus tree
MinterEllison RuddWatts
DLA PIPER
BELL GULLY

Financial Management

Woo Hoc
FINANCEDISTRICT
finappster
LAYBUY
MoneyHub
Spotcap
ADVICENET
Simplify
BANQER
echelon
Chain
Harmony
SINGLE SOURCE
Squirrel mortgages
ferratum money
Credit Cards Compare

Software & Infrastructure

credisense
aidr.
Digital Island
Springload
Xtracta
your data engine
AMS
YOU do
bet the builder
ENVESTNET YODLEE
myob
D.O
MPLOT
Crawford
XAG
FaceMe.
CYBER TOA
fileinvite
QUANTON
REDIGITAL
xero
Centrix

Capital Markets & Investing

FUNDAP
TOP CAPITAL PARTNERS
finappster
MMC
FORSYTH BARR
Sharesies
SavvyKiwi
Hatch
BlackBull
SHARECLARITY

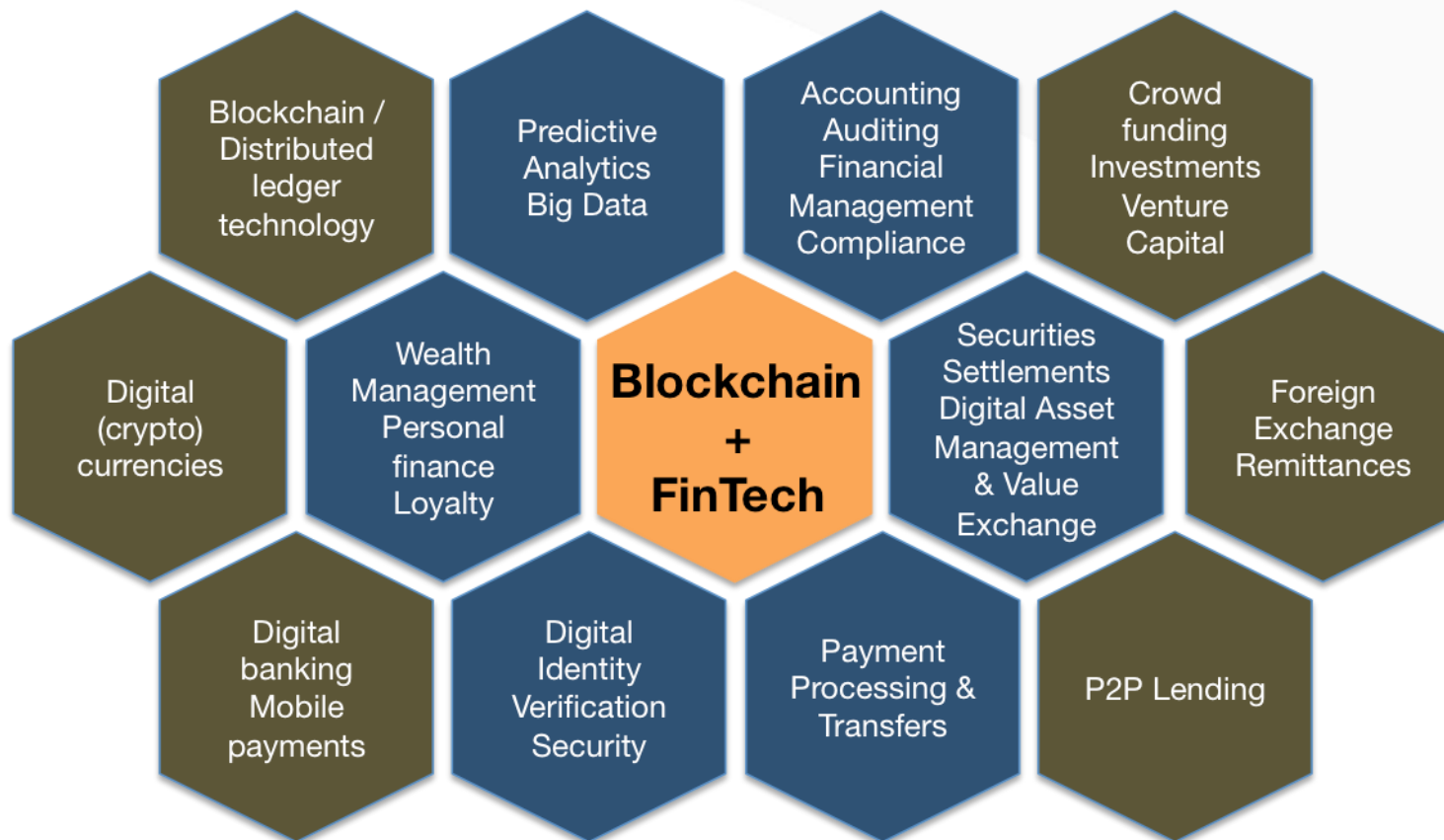
Insurtech

FMG
SUNCORP
konnnectNET
nib
frank.
COVE
MARSH & MCLENNAN COMPANIES
INSURECHQ
DELTA
LMI Group
APEX
VALLUM
keyman
AON
AA Insurance
DigiSure

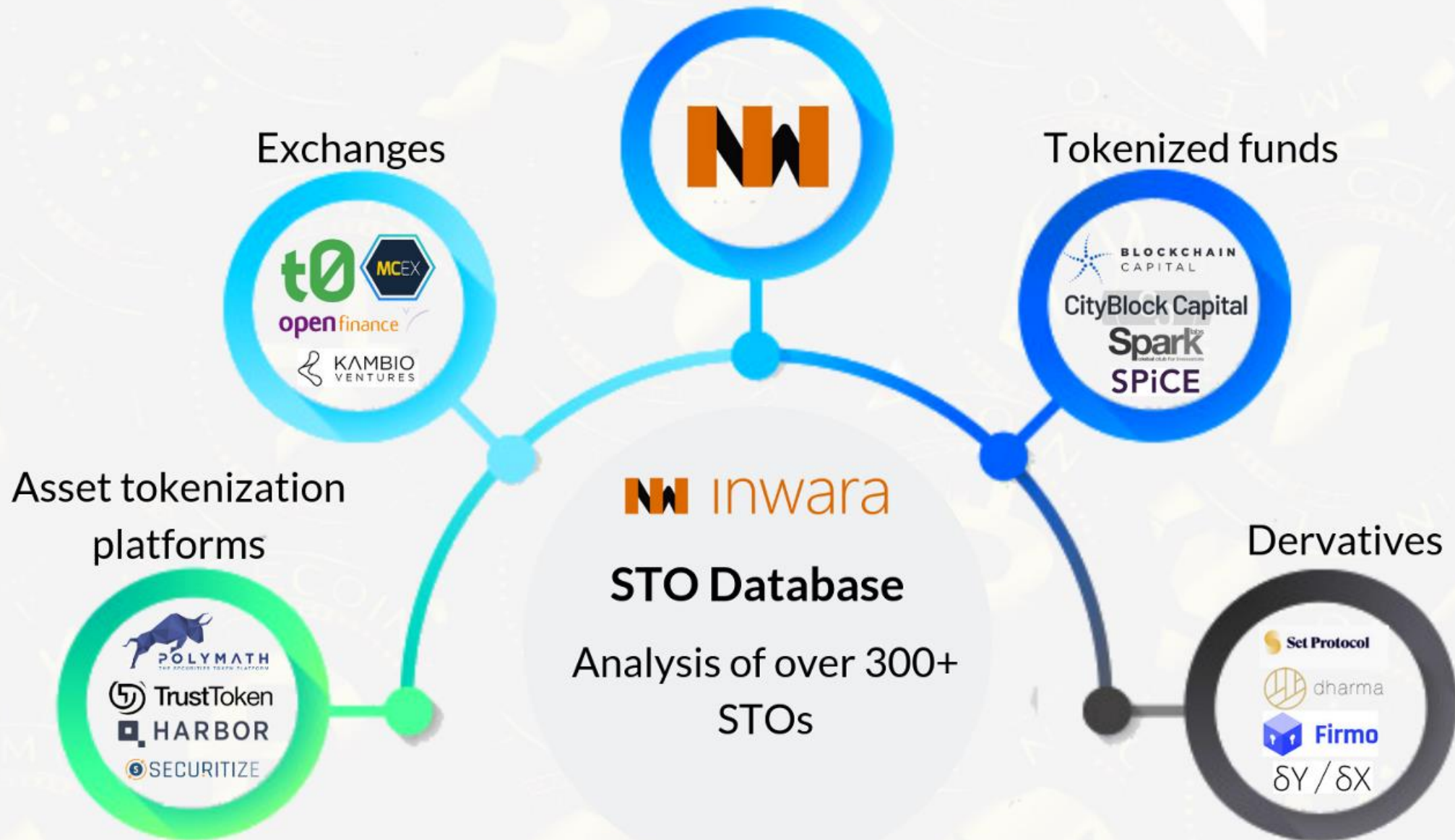
FinTechNZ – Areas of Focus & Work

Primary Working Groups		Industry Relationships		Collaboration Opportunities	
Open Data 	International Relations 	NZ Bankers Association 	Financial Services Federation 	Digital Identity.NZ 	GovTechNZ 
InsureTechNZ 	Talent & Test Environment 	NBDT Group	Payments New Zealand 	Payments Ecosystem 	Regulation Roundtable 
FinTech StartUps 	Investor Guide & Ecosystem Map 	Insurance Council of New Zealand	Financial Services Council of NZ	Cybersecurity 	Blockchain.NZ 
RegTechNZ 	WealthTechNZ	Callaghan Innovation	New Zealand Trade and Enterprise	Artificial Intelligence Forum 	IoT Alliance 

BLOCKCHAIN + FINTECH LANDSCAPE



©DF digital futures



FinTechNZ – Policy Makers & Regulators



FinTechNZ – Political Leadership

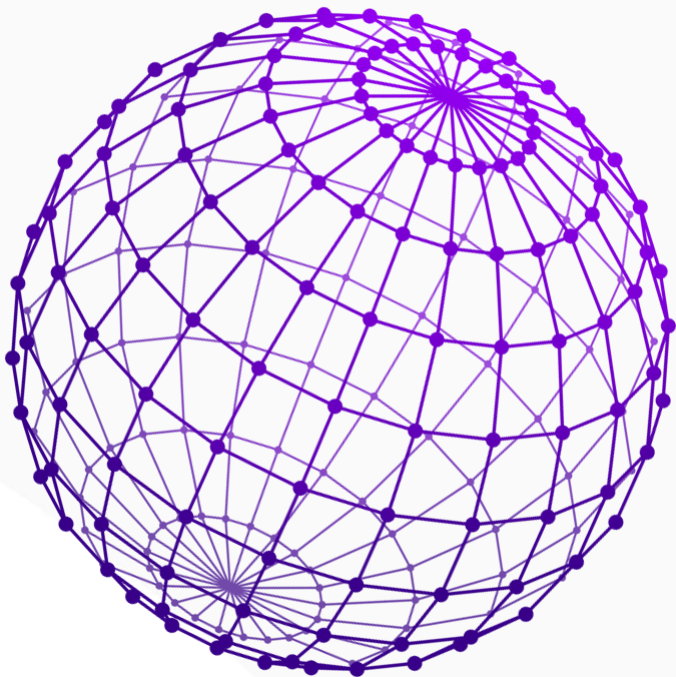


National MP Jacqui Dean



Labour MP Kris Faafoi

FinTechNZ – Ecosystem & Network Agencies



Global Landscape – International Hubs and Centres-of-Excellence



UK



Singapore



Hong Kong



U.A.E.

Connect

Creating a national coordinated tech ecosystem
by connecting & supporting tech associations.

The Tech Alliance

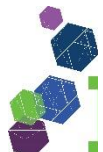


- AgriTechNZ a member of Farm2050 and leader of new Global Disruptive Nutrient Technology initiative (GDNT)
- FinTechNZ a member of ASEAN FinTech Network (AFN)
- InsurTechNZ a founding member of Global InsurTech Alliance (GITA)

Emerging groups:

- CreativeTech
- FoodTech
- SportsTech / eSports
- TransportTech
- WealthTech...

OTHER GROUPS
IN ALLIANCE





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