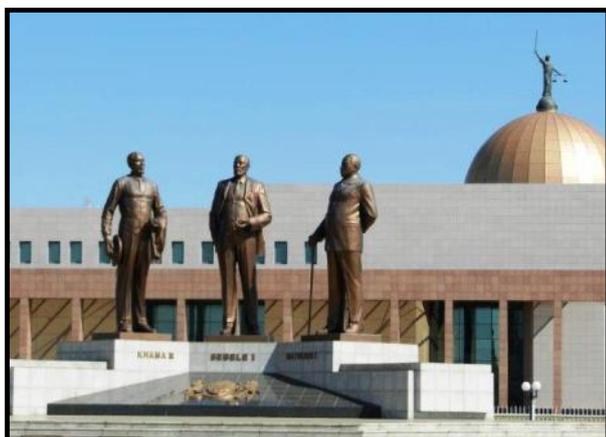


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Above: a woman carrying child and cassava in Maputo. Photo: Richard Mann



Above: Three Chiefs Monument, Gaborone, Botswana
Photo: Richard Mann



Above: Elephants in Amboseli National Park, Rift Valley, Kenya. Photo: Russell Chilton

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New Zealand Foreign Minister visits southern Africa

It was “shuttle diplomacy” New Zealand style, for a busy Foreign Minister.

In April, New Zealand Foreign Minister Murray McCully visited six countries in six days in southern Africa, as part of New Zealand’s expanding engagement with Africa. Basing himself at a hotel at OR Tambo airport in Johannesburg, Mr McCully travelled to Botswana, Lesotho, Mauritius, Mozambique, Namibia and Pretoria. OR Tambo served as an excellent hub. Plan B was only necessary when the weather closed in on the delegation in Lesotho, resulting in a quick drive courtesy of the Lesotho Foreign Ministry to neighbouring Bloemfontein to fly back for an evening meeting with the South African Foreign Minister in Pretoria.

Mr McCully met with his counterpart Foreign Minister or his/her nominee in each capital: Botswana Foreign Minister Phandu Skelemani, Lesotho Prime Minister Tom Thabane and Foreign Minister Kenneth Tsekoa, Mauritius Foreign Minister Dr Arvin Boolell, Namibia Deputy Prime Minister Marco Hausiku and Deputy Foreign Minister Peya Mushelenga, South Africa’s Foreign Minister Maite Nkoana-Mashabane and Mozambique Foreign Minister, Oldemiro Báloi.

Southern African countries welcomed New Zealand’s efforts to increase bilateral and regional engagement with Africa. They also welcomed Minister McCully’s offer to step up agricultural development cooperation through an expanded scholarship programme and technical assistance. As Minister Skelemani said, “Botswanan people care about cattle, not diamonds” (in reference to the country’s main export). The Ministers enjoyed an open exchange



Minister McCully meets with Hon Oldemiro Báloi, Minister of Foreign Affairs, Mozambique

of views on political-security issues which are currently affecting Africa, as well as the economic challenges and opportunities in the southern African region. The progress of Zimbabwe and Madagascar towards holding free and fair democratic elections was discussed.

New Zealand’s UN Security Council campaign for a non-permanent seat during 2015/16 was also on the agenda. Mr McCully’s comments on the positive contribution that New Zealand could make to the work of the Security Council, as a small multicultural Asia-Pacific country which has worked actively in the UN, resonated with Ministers in the region. His visit demonstrated New Zealand’s willingness to listen and engage with African countries on African issues.

In Mauritius, Mr McCully also met with Jean Claude de l’Estrac, Secretary-General of the Indian Ocean Commission, to explore ways of bringing the IOC and the Pacific Island Forum closer together.

[See also page 4 for Minister McCully’s interview with South African syndicated foreign affairs correspondent Peter Fabricius.]



Mr McCully with South African Foreign Minister Hon Maite Nkoana-Mashabane

High Commissioner Presents Credentials in Five Countries of Accreditation

Pretoria-based High Commissioner Richard Mann presented credentials in Kenya, Zambia, Mauritius, Lesotho and Botswana in the period late February-May.

“Each ceremony is different and special. It is always a great honour to visit the State House and hand over your letters of credence to the Head of State of another country” said Mr Mann. In Nairobi, Mr Mann presented credentials to former Kenyan President Mwai Kibaki; in Zambia to President Michael Sata, in Mauritius to President Rajkeswur Purryag, in Lesotho to King Letsie III, and in Botswana to President Seretse Khama Ian Khama.



Mr Mann talks with President Rajkeswur Purryag of Mauritius

“Sometimes there is a chance to deliver a short speech outlining the areas in which the two countries are cooperating, and where we see opportunity to do more. In Mauritius and Lesotho, I also had longer conversations with the Head of State to explore these themes in greater depth”, Mr Mann said.

“One of my memories in Lusaka is of addressing President Sata, who stood in front of a magnificent reclining cheetah (stuffed) which seemed to have its eyes fixed on me.”

“I also remember congratulating President Kibaki in Nairobi on the victory of the Kenyan rugby sevens team over New Zealand in our home tournament in Wellington the weekend before. President Kibaki encouraged me to move around the country and meet the Kenyan people, and added rather mischievously “and I hope you get to meet some of our rugby boys” to the enjoyment of his accompanying officials.”



Mr Mann presents his Letters of Credence to President Michael Sata of Zambia



Mr Mann tenders his Letters to President Seretse Khama Ian Khama of Botswana

Mr Mann was able to wear one of the official MFAT *korowai* or Maori cloaks which were commissioned for use by Heads of Mission. The *korowai* has been seeing a lot of Africa lately!

Postscript: New Zealand is expanding its diplomatic presence in Africa. Foreign Minister McCully recently announced the establishment of a permanent mission in Addis Ababa, accredited to the African Union and several East African countries. And the Pretoria High Commission’s accreditations are being extended to include two more countries in southern Africa.

New Zealand Foreign Minister meets Namibian Rugby Union

New Zealand Foreign Minister McCully met with Namibian Rugby Union President Bradley Basson and CEO Sybrand de Beer during his visit to Windhoek in April. As New Zealand's Minister of Sport and a rugby enthusiast and former player, Mr McCully was interested to learn about the development of rugby in Namibia, following their solid performance in the 2011 Rugby World Cup in New Zealand. He explored ways in which New Zealand might assist with the development of Namibian rugby.



Minister McCully presented a NZ rugby ball signed by the All Blacks team members to the NRU

Mr McCully presented the Namibian rugby executives with an All Black jersey and rugby ball signed by the current New Zealand All Blacks. De Beer told the Minister that he had played in seven out of the eight forward positions during his playing days, and represented Namibia in the 1999 World Cup. Basson also played for the national team, starting as a winger and moving to flanker later in his playing career.

Media Article: New Zealand eyes Africa's potential and agricultural resources for mutual benefit

New Zealand foreign affairs minister Murray McCully has just completed a six-nation tour of southern Africa, visiting South Africa, Botswana, Namibia, Lesotho, Mauritius and Mozambique. "Our dairy sector is our big player. We market and trade over a third of the world's dairy products, but we only produce 3 percent of it" because of foreign partnerships.

The tour is part of a drive by New Zealand to get to know Africa better, to do more business with it, and to drum up support for New Zealand's bid for a seat on the UN Security Council in 2015 and 2016. The scope for such partnerships is huge; global demand for dairy produce is forecast to grow by 3 percent a year - equal to New Zealand's production - every year. New Zealand is already developing huge dairy partnerships with China and Southeast Asia.

McCully acknowledged that diplomatic relations with Africa had been "pretty thin" with embassies only in Pretoria and Cairo, as New Zealand had limited means and had been over-represented in Europe, because of its heritage. New Zealand was the only developed country with a free trade agreement with China, McCully said. And, despite initial fears of being swamped by cheap Chinese imports, the free trade had helped New Zealand narrow the trade gap to almost parity over five years.

Recently it added a third embassy to Ethiopia and the AU in Addis Ababa. "We're looking to step up our relations with Africa. We're a small country and we need to focus on the things we have a natural advantage in; and the biggest is agriculture. And a large proportion of the world's undeveloped agricultural resources are on this continent." It was the Chinese, in fact, who looked for a quid pro quo for allowing New Zealand dairy products duty-free into their markets. That came in the form of an agreement by New Zealand to invest in boosting their dairy sector.

McCully said New Zealand had been used to thinking of itself as a country that produced goods, especially agricultural goods, at home and then exported them. McCully said New Zealand understood that South Africa and other African countries would expect the same. "And we accept that that's the deal."

But it had now run out of farmland and so its future lay in expanding agricultural partnerships with other countries, especially in Africa. Just as in Asia, growing African economies were expanding the middle class and, therefore, the demand for protein. *(continued)*

The other commercial potential New Zealand sees in Africa is exporting its renewable energy technology, which it has developed as a country that generates 77 percent of its electricity from renewable means.

As a small country, New Zealand did not have a huge aid budget, McCully said, spending about NZ\$13 million (R99m) a year, mainly on scholarships for developing countries, including Africa, on top of NZ\$100m a year for UN humanitarian aid plus some further direct funding for aid to victims of famine in the Sahel and Horn of Africa.

But he and his officials pointed out that with its very liberal agricultural trade policy, New Zealand offered a better route to development through trade.

Politically, he said, New Zealand offered Africa an independent foreign policy and a fair deal. "We think our brand is about being fair-minded and good listeners."

He noted, for example, that New Zealand had parted company with its big neighbour Australia and most other Western governments by supporting Palestine's controversial bid for observer status at the UN last year.

"We ask countries to sit down and say, if you've got trouble in your neighbourhood, who do you want to

have on the Security Council looking at that issue?

"And generally they want someone who will listen to them and deal with them in a fair-minded fashion."

McCully has visited South Africa twice before, for rugby. In 1995, he captained the Kiwi parliamentary rugby team which was victorious here, just before the All Blacks lost to the Springboks in the World Cup final. His experiences brought home to him the "the special bond" between the two countries forged by rugby.

"We haven't done enough with that and need to leverage more off it," he said, noting that that was one of the important key performance indicators he had given to the new High Commissioner to South Africa, Richard Mann.

This article, based on an interview Minister McCully gave to Peter Fabricius, appeared in the Weekend Argus on 5 May 2013

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New Zealand invites applications for Development Scholarships for Post-Graduate Study in New Zealand

New Zealand has recently extended the number of countries in Africa eligible for Development Scholarships from 12 to 28. In April New Zealand announced that nationals of Algeria, Angola, Botswana, Cameroon, Djibouti, Ethiopia, Egypt, Gambia, Ghana, Kenya, Lesotho, Malawi, Mauritius, Morocco, Mozambique, Namibia, Nigeria, Rwanda, Senegal, Seychelles, Sierra Leone, South Africa, Swaziland, Tanzania, Tunisia, Uganda, Zambia and Zimbabwe could apply to undertake full-time postgraduate studies (for Postgraduate Certificates, Diplomas or Masters Degrees) at Universities in New Zealand commencing in early 2014.

While previously New Zealand only offered long term scholarships (2-3 years) a change to the programme now allows applicants to select short term post-graduate study options as well.

Education is vital to the New Zealand Aid Programme's mission of supporting sustainable development in order to reduce poverty and contribute to a more secure, equitable and prosperous world. Scholarships enhance the skills, training and knowledge of individuals, and build their capacity to contribute to the sustainable development of key areas in their home country. Detailed scholarship information for the 2013 intake is now available at www.nzembassy.com/south-africa and at www.facebook.com/nzhcsouthafrica. Applications must be sent directly to New Zealand Universities to reach them by their close-off dates in June.

New Zealand Aid supports ChildFund New Zealand in Zambia

Representatives from the New Zealand Aid programme recently visited community development projects in Luangwa, Zambia funded by the New Zealand Government through support to ChildFund New Zealand. The projects have been implemented by ChildFund Zambia's local implementing partner, the Luangwa Child Development Agency and have improved access to water, protection from malaria and rural women's incomes through goat rearing.

ChildFund New Zealand is sponsoring children in Luangwa and has provided teacher training, school desks and learning materials in addition to establishing a special needs school and model pre-schools. The New Zealand Aid Programme's support to ChildFund has complemented this work.

One intervention is improved access to water through the provision of 12 boreholes for 671 households. This has reduced the distance women, and especially children, travel to access water from several kilometres to a maximum of one kilometre. Parents shared their relief at not having their children risk their lives on a daily basis to collect water from the Luangwa and Zambezi rivers, which are infested with crocodiles and hippos. This intervention also included sanitation and hygiene training.



New Zealand contributes to Mozambique Flood Relief Appeal

In February 2013 the heaviest flooding in over a decade to hit southern Mozambique affected almost 250,000 people and destroyed towns, homes and livelihoods. The floods claimed 113 lives, albeit far fewer than similar floods in 2000 when over 900 people died. This was thanks to an improved early warning system implemented by the Government of Mozambique and the Mozambique Red Cross Society (MRCS) following the 2000 floods.

In response to a Mozambique disaster response and recovery proposal presented by the United Nations Children's Fund (UNICEF), New Zealand contributed NZD 200,000 to UNICEF for flood relief and recovery activities in Southern Mozambique. The contribution came from the New Zealand Aid Programme's Global Humanitarian and Disaster Management programme.

Mozambique's Foreign Minister Hon Oldemiro Balói expressed the Mozambique Government's warm appreciation for the humanitarian funding from New Zealand, during Minister McCully's visit to Maputo in April.



NZ Minister of Foreign Affairs, Murray McCully speaks to media after meeting with his counterpart, right, Hon Oldemiro Balói, Minister of Foreign Affairs of Mozambique

South Africa and New Zealand hold senior officials talks



Senior officials talks between Foreign Ministries have become established practice in contemporary diplomacy. They are a format of discussing, in a focused way, opportunities to strengthen bilateral relations, as well as sharing views on international issues of mutual interest.

South Africa and New Zealand teams met in Wellington on 9 May for the first such talks in three years. The South African delegation was led by Foreign Affairs Deputy Director General Anil Sooklal, and included representatives from South Africa's Mineral Resources and Sports and Recreation departments, as well as the National Heritage Council and the South African High Commissioner Zodwa Lallie. The New Zealand side was led by MFAT Deputy Secretary Chris Seed, and included Middle East/Africa Director Jonathan Austin and Pretoria-based High Commissioner Richard Mann.

The talks demonstrated what Ambassador Sooklal described as the "African way" of consultation rather than prescription. These included developments and current issues in the African continent and in the Asia-Pacific. Both sides were keen to explore new ways of promoting bilateral trade between New Zealand and South Africa, with a sense that while existing trade flows were positive, they could be much better.

Ambassador Sooklal commented that the talks were much richer than on previous occasions, evidence of the deepening relationship between the two countries. He recognised that New Zealand "has placed Africa on your map".

Advice for Travellers to Africa



New Zealand is stepping up its engagement with Africa at an official level but we know that many Kiwis visit Africa for private reasons, from tourism and family visits to study and volunteering. We'd like to remind New Zealand citizens travelling or living in Africa to register their contact details and travel plans online on the Government's Safe Travel website

at www.safetravel.govt.nz. This is so you may be contacted in an emergency or alerted if a situation develops in the country. If your travel plans change, remember to update your itinerary on the registration database and tell your family and friends.

Please also ensure that your passport will remain valid for at least 6 months after your planned travel ends and that you have at least one clear visa page for immigration stamps. More information about renewing NZ passports, including the new online renewal process, can be found at

www.passports.govt.nz

Additional travel tips can be found at: www.safetravel.govt.nz/beforeugo/tentips.shtml

New Zealand Natural Flagship Store Opens in Pretoria

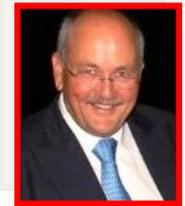
A tasty scoop of New Zealand arrived in South Africa recently with the opening of a New Zealand Natural store in Menlyn mall, Pretoria. This well-known Kiwi brand began life as a small ice-cream shop in Christchurch in 1984, and has since opened around 700 parlours in 25 countries. Franchisee Koogan Naidoo, a South African, who has spent the last 10 years in New Zealand, was lured back to South Africa by his passion for the New Zealand Natural brand and optimism for the opportunities provided by South Africa. He believes that the premium brand, trading on a clean green image, will resonate well in a country of 50 million people, and an aspiring middle class which increasingly demands quality products. Already we hear the response of South African consumers has been enthusiastic. And the plans expand well beyond Pretoria; to outlets in South Africa's increasingly affluent major cities (Johannesburg, Durban, Cape Town). Despite some initial 'start-up' challenges related to the import process and the current winter lull, Koogan believes the "sky's the limit" for New Zealand Natural in South Africa. He believes (and the New Zealand High Commission agrees) that trade and investment between the two countries is underdone, and there are growing opportunities for other New Zealand businesses in South Africa and in the wider African region. For New Zealand Natural "this is the start of a long-term vision as we hope to stimulate trade and investment opportunities between New Zealand and South Africa".



Ed McIsaac, Second Secretary at the New Zealand High Commission in Pretoria with franchisee, Koogan Naidoo at the Menlyn Park Shopping Centre, Upper Level Food Court

Are you a New Zealand company doing business with or in South Africa or the wider sub-Saharan region? If so the New Zealand High Commission in Pretoria would like to hear from you: enquiries@nzhc.co.za or ed.mcisaac@mfat.govt.nz or +27 12 435 9016

Business Profile: John Connell, CEO, Toyota Zambia Ltd



Working and living in Africa is not for the faint hearted. After having a taste for travel during my service with the Royal New Zealand Navy, I left New Zealand in 1977 to seek my “fortune” in Africa, or was it to seek the excitement of a foreign land, I don’t remember which.

My experience in Africa has been a rollercoaster ride, I often tell people (tongue in cheek) that Africa has been good to me; I arrived with one dollar and a suitcase; now I have two dollars and two suitcases.

I am in the automotive industry and our business is a wholly owned subsidiary of the Toyota Tsusho Corporation of Japan. I joined the Toyota family in 1984 whilst I was in Swaziland, thereafter I was posted to Malawi for eight years, Jamaica for six years, and in June of last year I was posted to Zambia.

Over the years in my chosen career I have faced many challenges, some of which could have been avoided if I had taken the time to listen and fully understand the markets and the people of the countries I worked in.



Above: John with colleagues at a gung-ho training session

The best advice I can give companies or individuals wanting to do business in Africa, is to keep in mind that, what works in New Zealand will not necessarily work in Africa. Take the time to build relationships with the local people, learn as much as you can about their culture and traditions, and always be open and honest, firm, fair and consistent in all your dealings.

I think the successes we have managed to achieve over the years have been mainly due to ensuring that we train, mentor and coach our local staff into senior management positions, as under the guidance of a good leader they are the best people to drive your business forward, and ensure its success.

My greatest personal success has been the opportunity to train, mentor and coach four managing directors for our group. Watching them grow, develop and succeed has given me a sense of accomplishment.

Your business and personal life is not about what you can do for yourself, it’s about what you can do for others.

(as told to NZHC, Pretoria)

Building bridges

Ernst & Young Africa attractiveness survey 2012

Key highlights of the survey

1. The number of foreign direct investment (FDI) projects in Africa grew 27% from 2010 to 2011, and have grown at a compound rate of close to 20% since 2007.

2. Despite this growth, there remain lingering negative perceptions of the continent – but only among those who are not yet doing business in Africa.

3. The story of Africa's progress, not just in economic but also in socio-political terms, needs to be told more confidently and consistently.

4. This broad-based progress is underscored by a substantial shift in mindset and activities among Africans themselves, with increasing self-confidence and continued strong growth in intra-African FDI (which has expanded by 42% since 2007).

5. Regional integration is critical to accelerated and sustainable growth. Creating larger markets with greater critical mass will not only enhance the African investment proposition, it is also the only way for Africa to compete effectively in the global economy.

6. Bridging the infrastructure gap will be a key enabler of regional integration, growth and development. It also remains a key challenge and opportunity for investors.

Africa by numbers

54 sovereign states

1 billion people

US\$2 trillion Africa's collective GDP (more than India, less than Brazil)

20% compound growth in FDI projects 2007 – 11

7 African countries among the 10 fastest growing economies in the world 2010 – 15

5.5% Africa's share of global FDI projects

26 states form the Tripartite Free Trade Agreement

3 of the top 5 fastest growing investors into new projects in Africa are African

US\$400 billion South Africa's infrastructure program

US\$85 billion funding for African infrastructure in 2010

35 African countries ahead of China on the EIU's democracy index

35 African countries ahead of Russia on Transparency International's corruption perception index

17 African countries ahead of India on the World Bank's doing business index

The full Ernst and Young *Africa Attractiveness report* is available at:

www.ey.com/ZA/en/Issues/Business-environment/2012-Africa-attractiveness-survey

New Zealand's Chief Justice, Rt Hon Dame Sian Elias, attends Commonwealth Legal Conferences in Cape Town

The Chief Justice of New Zealand, Rt Hon Dame Sian Elias, travelled to South Africa in mid-April to attend a meeting of Chief Justices arranged by the Commonwealth Judicial Education Institute (CJEI). CJEI, on behalf of Chief Justice M Mogoeng of the Republic of South Africa, invited all chief justices of African nations and chief justices of Commonwealth countries to participate in the meeting which was a precursor to a Commonwealth Law Conference. Amongst other issues, the meeting discussed principles and techniques to establish and run a successful judicial education body, enforcing the Human Right to clean air and water and the impact of developing technologies on the law and court processes.



Dame Sian Elias, right foreground, at the Cape Town meeting

The 14th Commonwealth Law Conference which followed is one of the most prestigious events on the international legal calendar and was co-hosted by the Commonwealth Lawyers' Association (CLA) and the Law Society of South Africa (LSSA). Chief justices, judges, lawyers and academics from the Commonwealth debated issues on the rule of law, commercial law, legal practice and the legal profession.



Dame Sian Elias (in blue) with conference participants.

Anzac Day Commemorated in Africa

New Zealand's national day of Remembrance, Anzac Day, was commemorated in many places throughout Africa on April 25. High Commissioner Richard Mann joined his Australian counterpart Graeme Wilson at a Dawn Service near Pretoria, while New Zealanders and Australians gathered at cemeteries and memorials across Africa to remember their fallen and their veterans. More information about the significance of Anzac is available at: www.nzhistory.net.nz/war/anzac-day/introduction or www.anzac.govt.nz



Turkish Ambassador HE Mr Kaan Esener, HE Mr Richard Mann and HE Mr Graeme Wilson



The memorial at Diamond Hill Cemetery near Pretoria, South Africa



The Dawn Service at Nairobi War Cemetery, Kenya



Australian Honorary Consul, Mr Ed Humphrey hosted a Dawn Service in Windhoek, Namibia

High Commission Staff Moves



Ed meets with Chief of Angola State Protocol, Mr Eduardo Velasco Galiano

We welcome Second Secretary Ed Mclsaac and his partner Susanna, who arrived in Pretoria in March. Ed has worked in environmental negotiation and trade negotiation roles in the New Zealand Ministry of Foreign Affairs and Trade, including the Trans-Pacific Partnership trade negotiation. In Pretoria his role will have a trade and economic focus. Ed has long been interested in Africa, and had travelled in the continent several times before this posting.

In July we also farewell Immigration New Zealand branch manager Janine Parsons, who returns to New Zealand after three years in Pretoria to take up an Area Manager position based in Christchurch. She will be replaced by new Market Manager Daniel Smidt who is coming to Pretoria with his partner Katie.