

45

YEARS OF DIPLOMATIC RELATIONS

New Zealand and China now trade more every two days than in the whole of 1972



1972

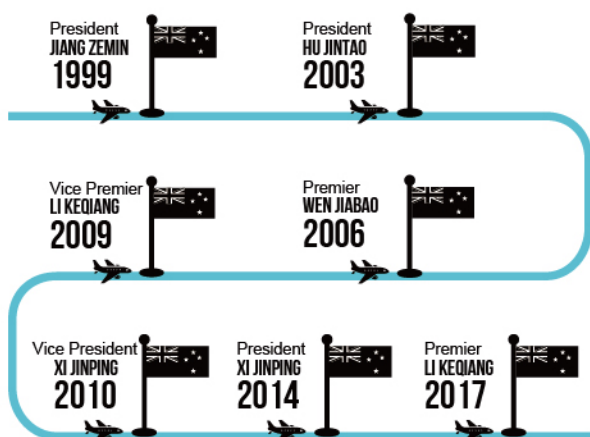
No air links



NOW

over 80 direct flights every week during high season (including Hong Kong)

FREQUENT HIGH-LEVEL VISITS FROM CHINA



NEW ZEALAND-CHINA FREE TRADE AGREEMENT



FIRST FTA

between China and a developed country signed in April 2008



100%

OF CHINESE GOODS IN NZ ARE DUTY-FREE

97%

OF TARIFF LINES ARE DUTY-FREE FOR NZ GOODS

NEW ZEALAND'S LARGEST OVERSEAS DIPLOMATIC FOOTPRINT



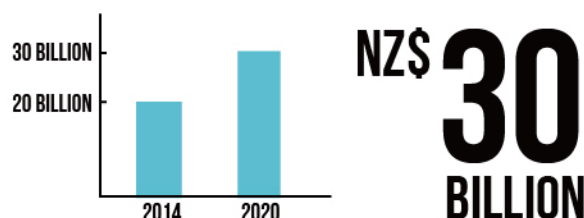
Embassy in Beijing
Consulates in Shanghai, Guangzhou, Chengdu and Hong Kong
Ministry of Foreign Affairs and Trade and nine other government agencies also represented

COMPREHENSIVE STRATEGIC PARTNERSHIP



LAUNCHED BY PRESIDENT XI JINPING AND PRIME MINISTER JOHN KEY

NEW TRADE TARGET FOR 2020



NZ\$ **30** BILLION



LONG HISTORY OF INTERACTION SINCE

1800s

The first Chinese migrant arrived in 1842
Pioneers like Rewi Alley forged bilateral connections

REWI ALLEY

"TOP TEN INTERNATIONAL FRIENDS OF CHINA"

POLITICAL RELATIONSHIP



"PIONEERING AND EXEMPLARY" President Xi Jinping 2014
COMPREHENSIVE STRATEGIC PARTNERSHIP 2014

TRADE RELATIONSHIP



OVER 100% INCREASE IN TRADE SINCE FTA
NZ\$10 BILLION IN 2010 TO NZ\$23 BILLION IN 2016
NEW GOAL : NZ\$30 BILLION BY 2020

EXPANDING TRADE WITH CHINA



1ST
CHINA IS NEW ZEALAND'S
LARGEST GOODS
TRADING PARTNER

OVER 300% INCREASE
IN GOODS EXPORTS
SINCE THE 2008 FTA

MAIN GOODS EXPORTS



INCREASING PEOPLE-TO-PEOPLE LINKS



2ND
CHINA IS NEW ZEALAND'S
2ND LARGEST
TOURISM MARKET

Over 400,000 Chinese visitors in 2016



1ST
CHINA IS NEW ZEALAND'S
LARGEST SOURCE OF
INTERNATIONAL STUDENTS

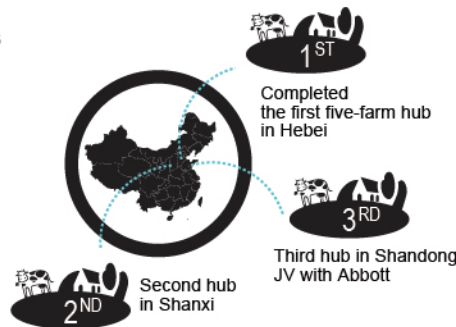
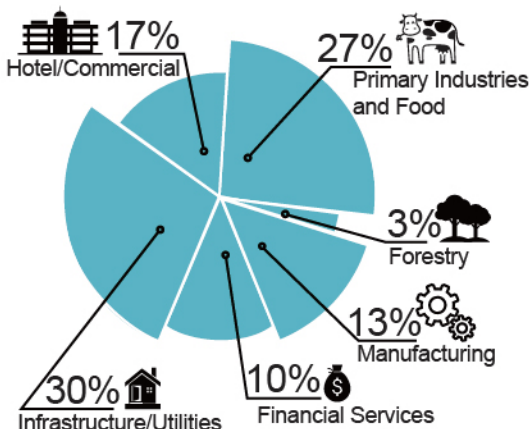
Over 30,000 Chinese students in 2015

GROWING TWO-WAY INVESTMENT



CHINA'S DIRECT INVESTMENT IN NEW ZEALAND

NEW ZEALAND'S BIGGEST CHINA INVESTMENT
FONTERRA DAIRY FARM PROGRAMME



RISE OF THE "KNOWLEDGE ECONOMY"

JOINTLY PRODUCED FILMS AND TV PROGRAMMES



AGRICULTURE AND FOOD SAFETY COOPERATION



NEW ZEALAND'S FAVOURABLE BUSINESS ENVIRONMENT

1ST

EASE OF DOING BUSINESS
 World Bank Group 2017

1ST

LEAST CORRUPT COUNTRY GLOBALLY
 Transparency International 2016

1ST

IN PROSPERITY INDEX
 Legatum Institute 2016

FIVE TRADE FIRSTS



August 1997

FIRST COUNTRY TO AGREE TO
CHINA'S ACCESSION TO THE WTO

by concluding the bilateral negotiations
component of that process



April 2004

FIRST COUNTRY TO
**RECOGNISE CHINA AS A
MARKET ECONOMY**



November 2004

FIRST DEVELOPED COUNTRY TO
**COMMENCE FTA NEGOTIATIONS
WITH CHINA**



April 2008

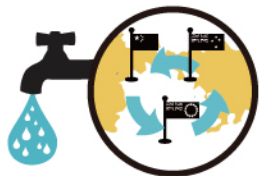
FIRST DEVELOPED COUNTRY TO
**CONCLUDE FTA NEGOTIATIONS
WITH CHINA**



November 2016

FIRST DEVELOPED COUNTRY TO
**LAUNCH NEGOTIATIONS TO UPGRADE
OUR BILATERAL FTA WITH CHINA**

OTHER BILATERAL FIRSTS



2013

New Zealand was the first country to
undertake a tripartite development
project with China, providing

**BETTER WATER
INFRASTRUCTURE TO
THE COOK ISLANDS**



2014

New Zealand was the first country to
sign inter-governmental agreements
with China to

**JOINTLY PRODUCE BOTH
TV AND FILM PRODUCTIONS**



2015

New Zealand was the first developed
country to become a

**PROSPECTIVE FOUNDING
MEMBER OF THE ASIAN
INFRASTRUCTURE INVESTMENT
BANK**



2016

New Zealand was the first country to

**ACHIEVE MUTUAL RECOGNITION
WITH CHINA ON ORGANIC FOOD
CERTIFICATION**