

**BUSINESS VISITORS FOR ESTABLISHMENT PURPOSES,  
INTRA-CORPORATE TRANSFEREES AND SHORT-TERM BUSINESS VISITORS**

1. Articles 10.21 (Business visitors for establishment purposes and intra-corporate transferees) and 10.22 (Short-term business visitors) do not apply to any existing non-conforming measure listed in this Annex, to the extent of the non-conformity.
  
2. A Party may maintain, continue, promptly renew, modify or amend a measure listed in this Annex, provided that the modification or amendment does not decrease the conformity of the measure with Article 10.21 (Business visitors for establishment purposes and intra-corporate transferees), as it existed immediately before the modification or amendment.
  
3. In addition to the list of commitments in this Annex, each Party may adopt or maintain a measure relating to qualification requirements, qualification procedures, technical standards, licensing requirements or licensing procedures that does not constitute a limitation within the meaning of Article 10.21 (Business visitors for establishment purposes and intra-corporate transferees) or 10.22 (Short-term business visitors). Such a measure may include the need to obtain a licence, obtain recognition of qualifications in a regulated sector, pass a specific examination such as a language examination, fulfil a membership requirement of a particular profession such as membership in a professional organisation, or any other non-discriminatory requirement that certain activities may not be carried out in protected zones or areas. While not listed in this Annex, such measures continue to apply.

4. The schedules of New Zealand and the Union in paragraphs 9 and 10 apply only to the territories of New Zealand and the Union in accordance with Article 1.4 (Territorial application) and are only relevant in the context of trade relations between the Union, the Member States and New Zealand. They do not affect the rights and obligations of the Member States under Union law.

5. For greater certainty, for the Union, the obligation to grant national treatment does not entail the requirement to extend to persons of New Zealand the treatment granted in a Member State, in the application of the TFEU, or of any measure adopted pursuant to TFEU, including its implementation in the Member States, to:

- (a) natural persons or residents of another Member State; or
- (b) juridical persons constituted or organised under the law of another Member State or of the Union and having their registered office, central administration or principal place of business in the Union.

6. Commitments for business visitors for establishment purposes, intra-corporate transferees and short-term business visitors do not apply in cases where the intent or effect of their temporary presence is to interfere with, or otherwise affect the outcome of, any labour or management dispute or negotiation.

7. All other requirements of the laws and regulations of the Union and the Member States regarding entry, stay, work and social security measures shall continue to apply, including regulations concerning period of stay, minimum wages as well as collective wage agreements, even if not listed in this Annex.

8. The following abbreviations are used in the list of commitments provided in paragraph 10:

AT Austria

BE Belgium

BG Bulgaria

CY Cyprus

CZ Czechia

DE Germany

DK Denmark

EE Estonia

EL Greece

ES Spain

EU Union, including the Member States

FI Finland

FR France

HR Croatia

HU Hungary

IE Ireland

IT Italy

LT Lithuania

LU Luxembourg

LV Latvia

MT Malta

NL The Netherlands

PL Poland

PT Portugal

RO Romania

SE Sweden

SI Slovenia

SK Slovak Republic

9. New Zealand's commitments are<sup>1</sup>:

Business visitors for establishment purposes

All sectors	Permissible length of stay: up to 90 days in any 12-month period.
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Intra-corporate transferees

All sectors	Permissible length of stay: entry for a period of up to a maximum of three years.
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Short-term business visitors

All sectors  All activities referred to in Annex 10-D (List of activities of short-term business visitors)	Permissible length of stay: up to 90 days in any 12-month period.
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<sup>1</sup> Notwithstanding the commitments set out in this paragraph, New Zealand reserves the right to adopt or maintain any measure with respect to ships' crews.

10. The Union's commitments are:

#### Business visitors for establishment purposes

All sectors	AT, CZ: A business visitor for establishment purposes needs to work for an enterprise other than a non-profit organisation, otherwise: Unbound. SK: A business visitor for establishment purposes needs to work for an enterprise other than a non-profit organisation, otherwise: Unbound. Work permit required, including economic needs test. CY: Permissible length of stay: up to 90 days in any 12-month period. A business visitor for establishment purposes needs to work for an enterprise other than a non-profit organisation, otherwise: Unbound.
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#### Intra-corporate transferees

All sectors	AT, CZ, SK: Intra-corporate transferees need to be employed by an enterprise other than a non-profit organisation, otherwise: Unbound. FI: Senior personnel need to be employed by an enterprise other than a non-profit organisation. HU: Natural persons who have been a partner in an enterprise do not qualify to be transferred as intra-corporate transferees.
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## Short-term business visitors

<p>All activities referred to in Annex 10-D (List of activities of short-term business visitors)</p>	<p>CY, DK, HR: Work permit, including economic needs test, required in case the short-term business visitor supplies a service.</p> <p>LV: Work permit required for operations/activities to be performed on the basis of a contract.</p> <p>MT: Work permit required. No economic needs tests performed.</p> <p>SI: A single residency and work permit is required for the supply of services exceeding 14 days at a time and for certain activities (research and design; training seminars; purchasing; commercial transactions; translation and interpretation). An economic needs test is not required.</p> <p>SK: In case of supplying a service in the territory of Slovakia, a work permit, including economic needs test, is required beyond seven days in a month or 30 days in calendar year.</p>
<p>Research and design</p>	<p>AT: Work permit, including economic needs test, required, except for research activities of scientific and statistical researchers.</p>
<p>Marketing research</p>	<p>AT: Work permit required, including economic needs test. Economic needs test is waived for research and analysis activities for up to seven days in a month or 30 days in a calendar year. University degree required.</p> <p>CY: Work permit required, including economic needs test.</p>
<p>Trade fairs and exhibitions</p>	<p>AT, CY: Work permit, including economic needs test, required for activities beyond seven days in a month or 30 days in a calendar year.</p>
<p>After-sales or after-lease service</p>	<p>AT: Work permit required, including economic needs test. Economic needs test is waived for natural persons training workers to supply services and possessing specialised knowledge.</p> <p>CY: Work permit is required beyond seven days in a month or 30 days in a calendar year.</p>



	<p>CZ: Work permit is required if work exceeds seven consecutive calendar days or a total of 30 days in a calendar year.</p> <p>ES: Work permit required. Installers, repairers and maintainers should be employed as such by the legal person supplying the good or service or by an enterprise which is a member of the same group as the originating legal person for at least three months immediately preceding the date of submission of an application for entry and they should possess at least 3 years of relevant professional experience, where applicable, obtained after the age of majority.</p> <p>FI: Depending on the activity, a residence permit may be required.</p> <p>SE: Work permit required, except for (i) natural persons who participate in training, testing, preparation or completion of deliveries, or similar activities within the framework of a business transaction, or (ii) fitters or technical instructors in connection with urgent installation or repair of machinery for up to two months, in the context of an emergency. No economic needs test required.</p>
Commercial transactions	<p>AT, CY: Work permit, including economic needs test, required for activities beyond seven days in a month or 30 days in a calendar year.</p> <p>FI: The natural person needs to be supplying services as an employee of a legal person of the other Party.</p>
Tourism personnel	<p>CY, ES, PL: Unbound.</p> <p>FI: The natural person needs to be supplying services as an employee of a legal person of the other Party.</p> <p>SE: Work permit required, except for drivers and staff of tourist buses. No economic needs test required.</p>
Translation and interpretation	<p>AT: Work permit required, including economic needs test.</p> <p>CY, PL: Unbound.</p>

